

JOIN
OUR
HIVE





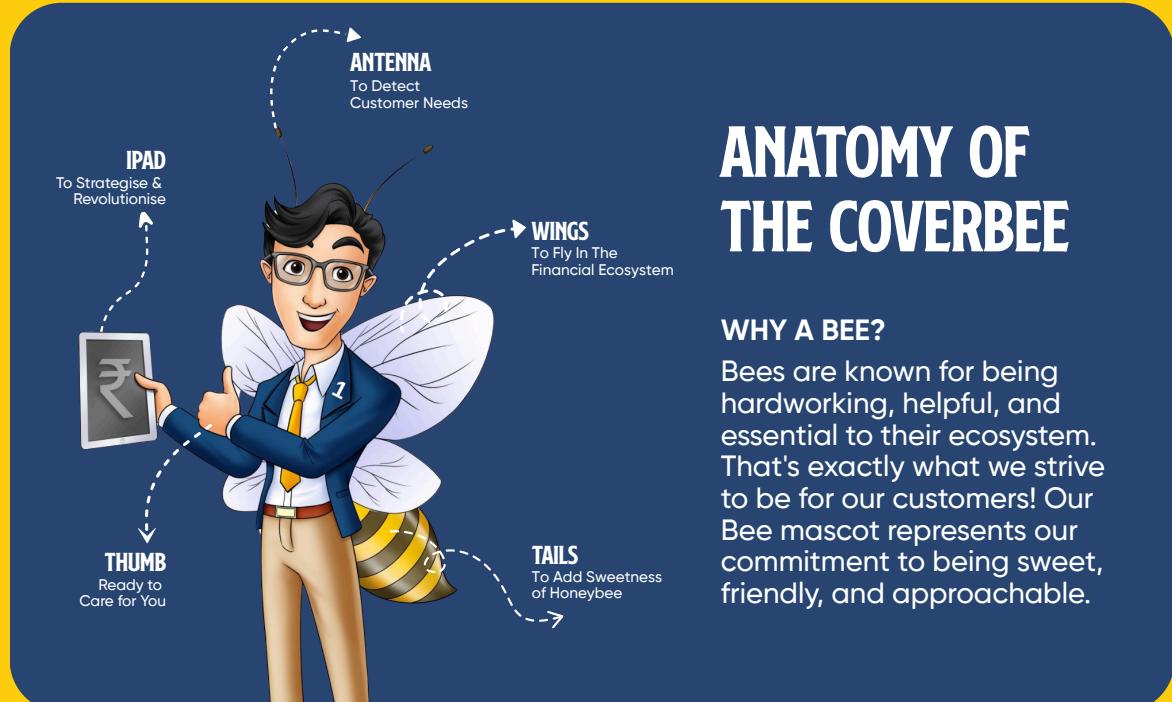
THE BUZZ ABOUT COVERBEE

Have you ever wondered where the term 'cover' comes from in the world of sales? At Coverbee, we like to think it has something to do with bees!



OUR MISSION

We're Coverbee, and just like a Bee protects the hive, our team of friendly sales professionals (we call them 'Bees') is here to provide customers with the 'cover' they need to navigate the financial world.



ANATOMY OF THE COVERBEE

WHY A BEE?

Bees are known for being hardworking, helpful, and essential to their ecosystem. That's exactly what we strive to be for our customers! Our Bee mascot represents our commitment to being sweet, friendly, and approachable.

'STRATEGIZING WEALTH, EMPOWERING FUTURE'

At Coverbee, we're not just about selling financial products we're about building smart, personalised strategies. We work closely with our clients to design a balanced plan that blends security with growth, helping them make confident and informed financial decisions.

Our approach is collaborative and future-focused. We believe in empowering people, not overwhelming them. That means turning complex financial concepts into clear, actionable plans that lead to long-term security and success.



As part of the Coverbee team, you'll be helping individuals and families take control of their financial journey with insight, strategy, and a whole lot of heart

OUR SERVICES

Our mission is to provide you with comprehensive insurance solutions that offer peace of mind and financial security. Whether you're safeguarding your family's future, protecting your business assets, or ensuring your health and well-being, Coverbee is here to support you every step of the way.

INSURANCE



REAL ESTATE

Navigating the real estate market can be complex, but with CoverBee, you get expert guidance at every stage—buying, selling, or investing in residential, commercial, or agricultural properties.

At CoverBee, we offer tailored loan solutions to support your financial goals—whether you're buying a home, expanding a business, or handling an emergency. Our experts help you navigate the lending landscape, ensuring quick approvals, competitive interest rates, and transparency at every step.

LOANS



CLAIM SETTLEMENT

CoverBee ensures that your insurance claims – whether for health, life, vehicle, or property – are settled efficiently. We bridge the gap between you and the insurer with end-to-end support and expert guidance.



STOCK-MARKET UPCOMING



The stock market can be confusing, but Coverbee makes it simple. We offer clear, expert guidance tailored to your financial goals. No jargon, just smart, risk-managed strategies to grow your wealth. Whether you're new or experienced, we're here to support you. Let's turn your curiosity into confident investing.

PORTFOLIO MANAGEMENT UPCOMING

Managing your investments can be tricky – but not with Coverbee. We help you build and balance a portfolio that fits your goals and risk appetite. Our strategies are smart, personalized, and designed for long-term growth. We keep things clear, track performance, and adjust when needed.



EVERY BEE HAS A ROLE - HERE'S YOURS



SALES EXECUTIVE

We are seeking dynamic and results-driven Sales Executives to promote and sell insurance and investment products. The role involves generating leads, conducting follow-ups, handling customer inquiries, and building lasting client relationships. Key responsibilities include customer retention, relationship management.

TELESALES EXECUTIVE

We are looking for a motivated Telesales Executive to engage with customers over the phone, drive policy sales, and ensure client satisfaction. The role involves data analysis, premium collection follow-ups, policy pitching, and after-sales support.

SENIOR SALES EXECUTIVE

We are looking for a results-driven Senior Sales Executive to lead and elevate the sales process through strategic analysis and team development. This role involves analyzing leads, guiding and training the sales team, monitoring progress, and implementing breakthrough strategies to close high-ticket sales.

BUSINESS DEVELOPMENT EXECUTIVE

We are seeking a proactive and versatile Business Development Executive to support overall business operations and growth initiatives. This role functions as a mini-assistant to management, handling vendor coordination, quotation management, and project reporting.

ACCOUNT EXECUTIVES

We are looking for a detail-oriented and dependable Account Executive to manage financial transactions and support overall accounting operations. This role includes bill generation, payment collection, account reconciliation, expense and cash flow analysis, and salary processing.

EVERY BEE HAS A ROLE - HERE'S YOURS



SOCIAL MEDIA MARKETER

We are seeking a creative and strategic Social Media Marketer to drive brand awareness and engagement across digital platforms. This role involves developing content and brand strategies, managing influencers, and handling all social media channels and the digital communication desk.

HUMAN RESOURCES EXECUTIVE

We are looking for a proactive Human Resource Executive. The role includes sourcing, shortlisting, and interviewing candidates, overseeing onboarding processes, and implementing best practices to enhance employee retention.

ADMIN EXECUTIVE

We are looking for a proactive and organized Admin Executive to manage daily office operations. The role includes office coordination, handling quotations, assisting with underwriting processes, and supporting payment procedures to ensure smooth and efficient workflow.

FINANCIAL ANALYST

We are seeking a detail-oriented and strategic Financial Analyst to support financial planning and ensure regulatory compliance. This role involves managing cash flow, analyzing costs, overseeing balance sheets, preparing project reports, handling tax payables, and supporting investor relations.

CUSTOMER CARE EXECUTIVES

We are seeking a dedicated Customer Care Executive to enhance customer experience and ensure service excellence. The role involves maintaining quality checklists, managing customer retention efforts, organizing feedback meetings, analyzing customer feedback, and implementing best practices.

WHY YOU'LL LOVE WORKING HERE

Work feels better when it's playful, purposeful, and people-first



Fast learning and real impact



Creative freedom in a structured space



Great teammates, even better humans



Career growth that actually grows

Our team consists entirely of Bees – from sales professionals to client development specialists. Even the founder, Mr. Devayu Patel, is the Chief Bee. This unified structure ensures that every member is fully invested in your financial success.



OUR HIVE

We provide Clean and Hygienic Work Place for Our bees , Our internal primary Goal is sophistication & Best work Culture achieving Professional Goals keeping a Work Life Balance.



A PEEK INSIDE THE HIVE



Performance Appraisals
Celebrating growth, goals, and
good vibes



Buzzing with birthday cheer and
cake.



Celebrating
Promotions in Positions
cheers to growing with the hive!



READY TO JOIN THE BUZZ?

tell us why you'd love to be part of Coverbee

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📞 9274426977

🌐 www.coverbee2.com

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